

Message Text

LIMITED OFFICIAL USE

PAGE 01 ABIDJA 02419 241426Z

47

ACTION XMB-04

INFO OCT-01 AF-06 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 TRSE-00 OPIC-03 SP-02 CIEP-01

OMB-01 AGR-05 /045 W

----- 073877

R 241100Z MAR 75

FM AMEMBASSY ABIDJAN

TO SECSTATE WASHDC 2575

LIMITED OFFICIAL USE ABIDJAN 2419

PASS EXIM BANK

EO 11652: N/A

TAGS: BEXP, IV

SUBJ: MULTINATIONAL AGRIBUSINESS SYSTEMS INCORPORATED CONSULTING
CONTRACT WITH SODESUCRE

1. SUBSEQUENT TO EX-SECRETARY OF AGRICULTURE ORVILLE FREEMAN
VISIT TO IVORY COAST IN AUGUST 1974, EXCHANGE OF CORRESPONDENCE
BETWEEN FREEMAN AND MINAG SAWADO GO HAS LED TO GOIC
INVITATION OF MULTINATIONAL AGRIBUSINESS SYSTEMS INCORPORATED
(MASI) TO VISIT IVORY COAST TO EXAMINE POSSIBLE ROLE IN
SECOND SUGAR COMPLEX. ORVILLE FREEMAN IS CHAIRMAN OF
BOARD OF MASI.

2. DISCUSSIONS BETWEEN MASI AND VARIOUS IVORIAN OFFICIALS
INDICATE THAT MASI HAS REASONABLE CHANCE OF BECOMING
CONSULTING ENGINEER FOR SODESUCRE WITH CONTRACT
SUPERVISION RESPONSIBILITY FOR SECOND SUGAR, COMPLEX TO BE
BUILT BY RED RATH (CANADIAN CORPORATION) A SUBSIDIARY
OF TATE AND LYLE. (UK CORPORATION)

3. FNCB MET IN DECEMBER IN WASH WITH EXIM
BANK, RED PATH, THE DIRECTOR OF SODESUCRE AND
IVORIAN AMBASSADOR AHOUA TO DISCUSS FINANCING FOR THE
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABIDJA 02419 241426Z

AMERICAN-SOURCED PORTION OF THE PROJECT. THE BANK OF

MONTREAL IS REPORTEDLY FINANCING THE CANADIAN PORTION.

4. GOIC NEGOTIATIONS WITH RED PATH ARE TO POINT WHERE FNCB IS PREPARED TO BRIDGE FINANCE START-UP COSTS OF DOLLARS 20 MILLION IF EXIM WILL COMMIT THEMSELVES TO FINANCING AMERICAN EQUIPMENT INPUTS AND TO AN ARRANGEMENT THAT DOLLARS 20 MILLION CAN EVENTUALLY BE REFINANCED AT MORE FAVORABLE EXIM RATES.

5. IN VIEW OF HISTORY OF SODESUCRE, LONRHO, LANG RELATIONSHIPS IN FIRST SUGAR PROJECT, EMBASSY CONCERNED THAT EVERYTHING GET A PROPER START. THEREFORE, BRIEFING INPUTS TO MASI ARE AS COMPLETE AS POSSIBLE WITHIN LIMITS OF LANG CONFIDENTIALITY TO INSURE EYES-OPEN APPROACH TO SITUATION.

6. ON THE OTHER HAND, EMBASSY WOULD APPRECIATE WASH APPRAISAL OF MASI CAPABILITY TO GEAR UP TO THEIR FIRST SUGAR PROJECT GIVEN THEIR CORPORATE RESOURCES AND EXPERIENCE. MASI HAS FIVE PERMANENT EMPLOYEES IN WASHINGTON AND IS CURRENTLY ENGAGED IN PROJECTS IN AFGHANISTAN, TANZANIA AND NIGERIA.
SMITH

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ABIDJA02419
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750102-0327
From: ABIDJAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750323/aaaaauwc.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 06 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 MAY 2003 by ElyME>; APPROVED <07 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MULTINATIONAL AGRIBUSINESS SYSTEMS INCORPORATED CONSULTING CONTRACT WITH SODESUCRE
TAGS: BEXP, IV
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006